## electme

#### Vision

Compete for stakes

Earn crypto and create a

gamer centered economy

A skill-based blockchain economy where developers and organisers create competitive game ecosystems for ALL gamers

# GAMERS WILL XED DEVS WILL XED XED WILL XED

## Making money playing video games is almost impossible

#### The Problem

#### Just Pros make it

All earnings go to a few ProTournament winners and Streamers

Becoming a pro requires tremendous skill and time investment

Lots of work and time to build a following and create streaming content

Huge competition & high entry barriers

## Predatory ad economy

In-app bundle purchases and ads marketed aggressively and at strategic points during game progression

Predatory publishers, event organisers and streaming services are the main winners

## Siloed game assets

Players buy or earn in-game currency and virtual assets they can't monetize or transfer to other digital worlds

61% of gamers said they felt post-purchase regret after making an in-game purchase

#### **The Solution**

## XED enables all gamers to make money off their skill

Peer to Peer, Emergent Gamer Economy

#### **The Solution**

## Everyone can make it

Gamers set stakes Matchmaking happens Players fund the stake Winner takes it all

#### Gamer-Based Economy

An Economy where Gamers are the major winners

Creates strong grounds for players to monetize their game skills through crypto assets with open market dynamics

Ensures game devs and organisers build sustainable engagement and grow the competitive ecosystem around their games

#### Interoperability

Fostering interoperability by creating a platform where players can bridge monetization in different games with XED and NFTs

Ultimately our goal is that items could be transferable between game universes in different blockchains resulting in a digital multiverse

#### How?

## **Excedime** is a blockchain-powered tournament platform allowing gamers at all skill-levels, developers and organisers to monetise their skills

Our vision is to build a fair and trusted "play-to-earn" platform where gamers can play their favorite games, challenge an opponent or let Exeedme find one that matches their skill-level and bet on their own victory.

Gamers earn with their bets, earn XED for engagement, and exclusive NFTs prizes for winning tournaments and league events: trophies, collectibles and in-game assets they own and are able to trade or monetize.

#### **Product**

### Challenge friends to compete in video games with stakes. Put your crypto where your mouth is

#### MATCHMAKING

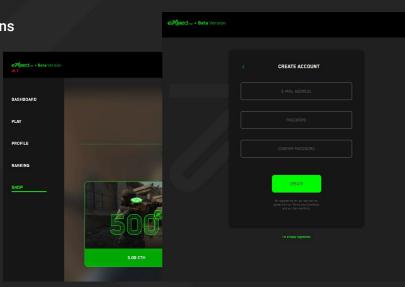
Challenge friends or play against similar skill players for stakes. XED tokens are earned each match. With more XED you can level up to unlock higher leagues with higher stakes.

#### ANTICHEAT

Fair play is paramount to our platform. Exeedme will use video referee, telemetry and game state data to ensure no hacks are used and gameplay is leveled at all times.

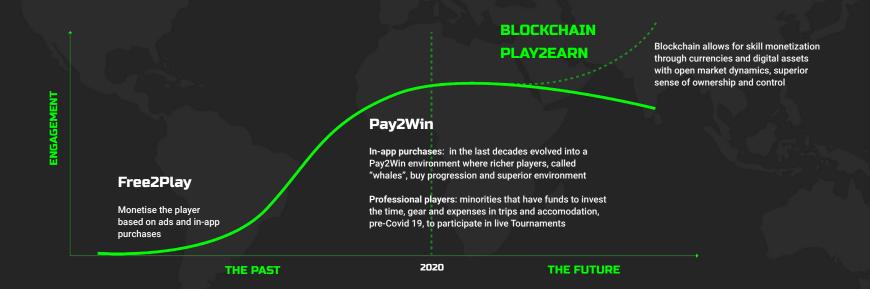
#### AGNOSTIC PLATFORM

Single point of access to engage in an ecosystem that allows to play, socialize and earn in many centralized games (such as CS:GO and LOL) and in decentralised games (such as F1:Delta and Skyweaver).



#### The Market

Game monetization models are exhausted and blockchain technology, with NFT and Defi innovations, can bring infinite possibilities to expand digital worlds and foster engagement



#### **The Market**

#### 1 in 4 people in the world is a gamer



NUMBER OF ACTIVE GAMERS WORLDWIDE

#### The Market

Gaming already represents 2x the music and movie industries combined

\$74 bn

**Movie + Music Industries** 

\$159 bn

**Gaming Industry** 

#### Competition

#### A new approach to game enjoyment (not engagement)

	Exeedme	Challengermode	Faceit	ESEA
Centralized Games	/	✓	1	1
Blockchain Games	/		X	x
Monetize skills	/	✓	1	1
Earn Rewards	/		×	x
Crypto Assets	/		X	x
Governance	/		×	x

## XED TOKEN

#### A Gaming platform that empowers XED holders

Game Mining

Gamers can collect XED and NFTs by playing, growing their ranking position or completing milestones

By staking XED or providing liquidity, players can unlock XED and NFT rewards that can be collected base on their activity in the platform

Access

XED gives access to Tournaments, Leagues, high stakes, lower fees and Defi exclusive opportunities

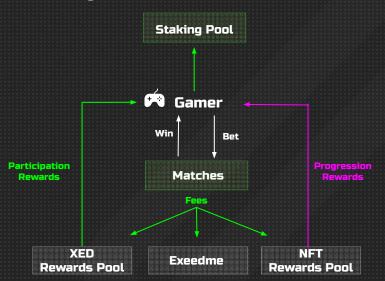
Organisers stake XED to create communities and organise Tournaments and Leagues.
The more XED, the bigger the event

Own

Allow gamers to drive and govern the future of Exeedme platform

Stake XED to vote on new features, new games and reward distribution

Play your favorite games, bet on your skills and earn XED on the way



EXE or stablecoins

Excedme Matches and Tournaments: Gamers choose the Game, choose the stake, choose an opponent or let Excedme do the matchmacking and let the game begin. Gaming modes: Solo, Party, Teams and Pro-Seasons. Winner gets the prize pool minus organising fees.

Exeedme Leagues: Players can join skill-filtered leagues that level the playing playfield, improve enjoyment and ensure opportunities at all skill-levels to monetise and improve skills.

Participation Rewards: Exceed want to reward back players for using the platform. Win or lose, everytime there is a match, gamers win participation rewards in XED.

Progression Rewards: by achieving certain ranking levels or completing certain missions and milestones, gamers will be entitled to newly crafted NFT's they can brag about.

Staking pools: XED and NFT rewards unlocked for each gamer will be based on the amount of XED they stake.

Exceeding Platform fees: are used to fund XED Reward Pools, NFT Reward Pools and to maintain operations and fund platform continuous development.



#### XED unlocks access to privileges in the ecosystem



Staking Pool

Lower Fees

Staking will have tiers. The cut of Match fees could be up to 50% Exclusive Tournaments

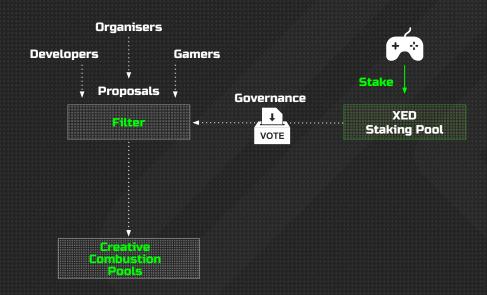
Get early access to special Tournaments, have dedicated seasons, free Tournaments and access high stakes games where fees are fixed Tokens and Collectibles NFTs

Holders get access to launch of exclusive NFT's and FT's from collaborations with game developers and gaming communities Digital Perks

Elaborate your profile Get access to avatars, exclusive badges, skins and even statistics on your performance to help you exceed



#### Own Exeedme and drive the future of the platform



Governance: A set of smart contracts for driving the ecosystem direction. The protocol is being designed to be led by gamers in order to create an inclusive environment that breaths trust and transparency.

Exeedme wants gamers to know they have control over their experience and they are part of the creation journey.

Creative Combustion Pools: with proposal acceptance, XED from the Community Pool is allocated to the project. The funding mechanisms to developers will depend on the specific project:

- General improvements in the protocol or the platform will be 100% funded by the Community Pool:
- Optional features or new blockchain games can be partially crowdsourced from the community through donations, staking and liquidity pool mechanisms to help developers bootstrap and get their first users



### An evolving digital world at the intersection of Gaming and DeFi



Allow Organisers and Developers to create their own tournaments, foster engagement between members, create their own exclusive community-based economy

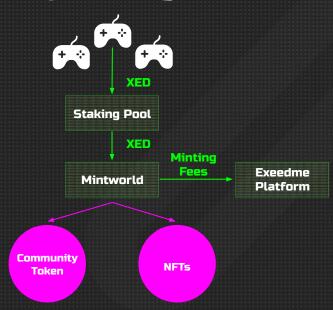
XED Rewards and NFT Rewards Pool will receive fees from Tournaments, Mint and Melt of FTs and NFTs



Allow all users to exchange community tokens (FTs or NFTs) and add liquidity to the exchange

Fees on every transaction

## XED gives access to anyone to mint tokens and NFT's and help building sustainable gaming engagement

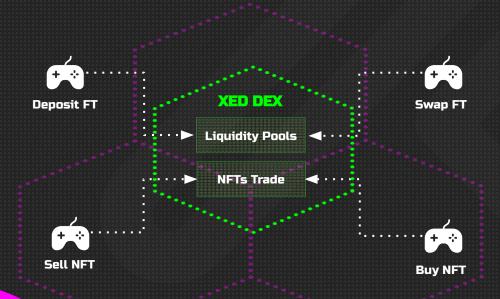


Organisers: At a defined amount of XED staked, anyone can build their own community and start organizing their own tournaments, integrate new games, enable community chats and much more. XED staked work as energy and is deducted as it is used to organize tournaments, increase the number of players, use Anticheats, use Video Referee, mint NFT Trophies, etc). If it gets below certain staking levels, the organiser would have to buy additional XED and stake it. Every tournament has the same fees of Exeedme Tournaments with 50% of fees going to the Organiser.

Mintworld: Friends, Local Gaming Communities, Brands, everyone can build their digital world. Exeedme will support these communities to bootstrap their ecosystem of assets, helping with blockchain logic, NFT and FT creation. Blockchain assets suit a multitude of use cases including limited-edition collectibles, access to tournaments, lower fees, gaming items, and achievement rewards. The potential functions of this technology are currently only limited by the imagination. We are sure our ecosystem will XED imagination. They can be seamlessly sent, sold on XED DEX, or even melted back into XED.

Minting fees: a portion of minting fees will fund XED Rewards Pool and NFT Rewards Pool

## Expand interoperability between games and communities by trading, buying and selling cross-chain



XED DEX: A decentralised exchange where gamers can easily trade, cash out, and swap a curated directory of community and gaming tokens, collectibles NFT's and in-game assets. First community and later 3rd party in-game assets. It will work similar to Uniswap, with AMM providing liquidity via pools, but with a strong focus on community tokens, collectibles NFT's and in-game assets.

Several types of trades available:

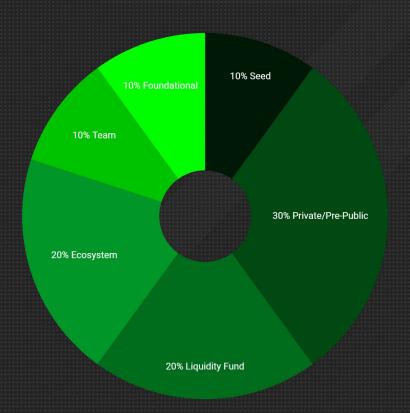
- FT to FT
- FT to NFT, and vice versa
- NFT to NFT: where the users can exchange one or several items for another item (or group of items).
   Price differences will be settled in XED

Fees generated will be distributed towards XED Rewards Pool, NFT Reward Pool, Community Token Pools and operations and platform continuous development

FT: Fungible Token
NFT: Non Fungible Token

#### XED SALE

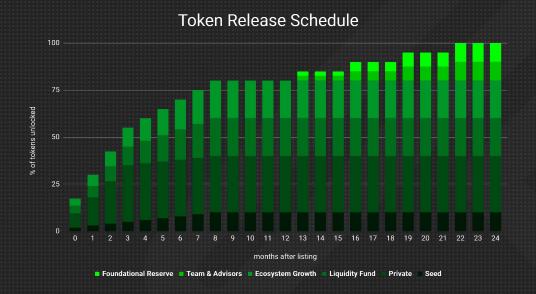
#### **SXED Distribution and Sale Structure**



#### **Token Price and Distribution**

- Seed sale price: \$0.0125 USD
- Private sale price: \$0.025 USD
- Pre-Public round price: \$0.03 USD
- Uniswap listing price: \$0.05 USD
- Seed, private and public rounds with 40% of the total token distribution
- Ecosystem Growth reserved for marketing, awareness, partnerships and exchange listings
- Liquidity Fund will provide funds for Uniswap and other exchanges liquidity
- Team and Advisors with 10% of the total token distribution,
   Foundational Reserve with the remaining 10%

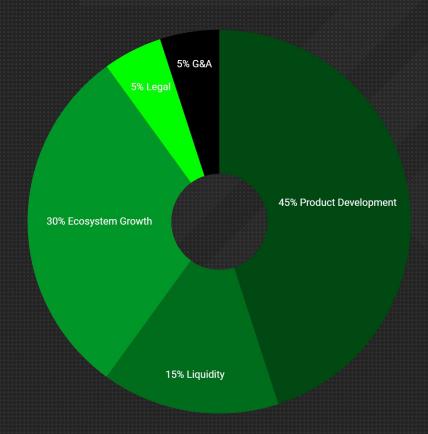
#### **\$XED Release Schedule**



#### **Token Release Schedule**

- Seed: 20% on TGE, then 10% monthly over 8 months
- Private Sale/Pre-Public Sale: 25% on TGE, then 25% monthly over 3 months
- Team & Advisors: 1 year fully locked, then 25% quarterly
- Ecosystem: 20% on TGE, 10% per month over 8 months
- Liquidity: 20% on TGE, 10% per month over 8 months
- Foundational: 1 year fully locked, then 25% quarterly

#### **Use of Funds**



#### **Use of Funds**

- 45% of the funds will be used to support the Platform development
- 30% for marketing actions such as partnerships, awareness and go-to market strategy
- 15% of funds will be used to provide liquidity to Uniswap and other exchanges
- Legal, Regulatory and Security will represent 5% of the total funds raised
- 5% for General and administrative expenses

## ROADMAPAND TEAM

#### Roadmap

Q1 2021

Beta version

First Game: CS:GO

Betting with liquid cryptocurrencies

Short-list access for Gamers and Game Influencers

UK Gambling Operating License

Q2 2021

**Game Mining** 

Staking Pool

Game Mining 1.0

Exclusive XED Tournaments

Anticheat v2.0

Q3 2021

**NFT Rewards** 

NFT Ranking Rewards

Gamification

**Launch of Communities** 

Governance R&D

Q4 2021

Mintshop

Migration to Polkadot

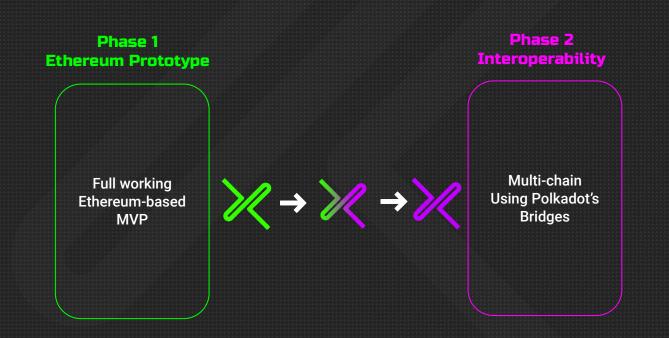
XED DEX v1.0

Launch of Mintshop

DAO R&D

#### Roadmap

#### Moving from an Ethereum Prototype to Interoperability



#### **Founders**

### Seasoned team with entrepreneurial experience and "make it happen" attitude



Francisco Varela Chief Strategy Officer

- Serial entrepreneur with 5 successful ventures launched and scaled to +\$10m turnover
- Founder of the first exclusive gaming gear marketplace
- Experienced team builder and team manager
- Ventures currently employ +100FTEs



Nuno Fernandes Chief Executive Officer

- Experienced dealmaker with €1B+ closings and 30 successful deals
- Former manager of PwC and KPMG M&A teams, top 5 European M&A teams
- Advised artificial vision and blockchain businesses on raising capital at multi-million dollars valuation
- Strategy advisor of Utrust, a blockchain company
- Best Economics Student Award from Banco de Portugal

Executive Team with over 20 years combined of entrepreneurial and business experience who share a vision about helping gamers, professional or amateurs, create a career and monetise their skills



#### Mindera Technology Partner

Mindera has +500FTEs and was born out of the gaming and betting industry, crafting products for 2K Games and Betfair

#### **Advisors**



Guilherme Almeida Tech Development

Guilherme previously worked with Blip (acquired by Betfair) after which he co-founded Mindera. Mindera, a software craft studio with +500 people spread across 3 continents with expertise in verticals from Gaming and Retail to Fintech and Blockchain.

Guilherme is also the CTO of HOLD, an all-in-one crypto and cash app.



Rui Teixeira Blockchain Gaming

Rui is the CEO and co-founder of BetProtocol, a blockchain-based SaaS empowering businesses and entrepreneurs to launch Esports gaming platforms.

Rui is a serial entrepreneur and has +5 years experience with blockchain product development.



Nuno Correia Blockchain Payments

Nuno is the Founder and Chief Strategy Officer of Utrust, a blockchain payment company that is improving the accessibility of digital assets and increase cryptocurrency business adoption.

Nuno has extensive knowledge in blockchain payments and crypto integration with several digital run businesses

#### **Ambassadors**

#### **Gaming Ambassador**



#### Ricardo Pacheco "FOX": CS:GO Player

Fox is a professional Counter-Strike: Global Offensive player. He started his career in 2006 by playing Counter-Strike: 1.6 on Excello as an AWPer.

His talent was noticed on some international teams in Europe, and in 2015 he signed with the French team G2 Esports, which was trying an international team with european players.

#### Team



#### Former teams















#### **Gaming Communities**



106k followers



120k followers

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